

What is JOSCAR?

JOSCAR provides us and other participating prime contractors with a single source of supplier compliance information.

Saab Australia is committed to implementing new practices that make doing business with us easier, and we are making significant changes to improve our supply chain engagement, with the goal of increasing efficiency in new supplier onboarding and managing existing suppliers.

To support these changes, Saab Australia, along with a number of other Australian Defence primes, has decided to partner with Hellios Information Pty Ltd, which currently operates a Joint Supply Chain Assurance Information System (JOSCAR) in Europe and will now introduce JOSCAR in Australia.

JOSCAR is a cross-sector collaborative solution intended to help reduce the time, cost, resources and duplication currently needed to provide information. This system is designed to standardise our requests for supplier compliance information.

JOSCAR will support Saab's newly developed Supplier Quality Assurance Program and will see a simplified process for information management as your company will only have to submit information and data once to all the Defence primes, rather than the current duplication of effort that you would be required to perform when you supply to more than one Defence prime.

The data requested through the JOSCAR qualification and compliance process will assist Saab in further reducing risk and ensuring compliance with the growing list of regulatory requirements that Saab faces globally.



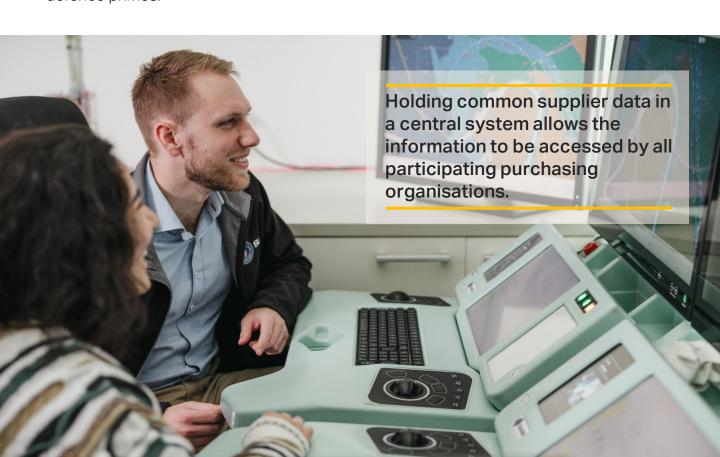
Benefits of registration

Though JOSCAR is not mandated by Saab for all suppliers in our supply chain, we strongly encourage you to join the network by completing the JOSCAR qualification and compliance process, in order to allow a more efficient engagement between the parties as well as providing your company with greater exposure to future business opportunities.

As well as providing greater efficiency across the supply base in Australian defence industry suppliers will also benefit from:

- A simple online process that can significantly reduce effort and time to provide required information and data to Defence customers such as Saab, compared to current practice where in many cases there is major duplication.
- A simpler process of submitting pre-qualification information and supporting evidence, with dedicated resources to provide guidance and support as needed.
- An online profile which can be easily maintained and updated to ensure your ongoing compliance with Saab supplier approval requirements.
- JOSCAR approval that also eliminates the need to provide assurance information each time you bid for business with Saab.

In essence, using JOSCAR will significantly reduce the amount of effort required during onboarding and ongoing maintenance of Saab's Approved Supplier List, while also providing greater exposure to future opportunities across a number of Australia's defence primes.



How to gain Compliance Approval

The JOSCAR process will be managed on Saab's behalf by Hellios and their team. They will contact you via email (and by phone if required), to ensure a successful completion of the requested data input. The registration process is divided into two stages:

Stage '

- You will receive an email from Hellios within the next 2 weeks with a link to the Stage 1 online questionnaire, which should take no longer than an hour to complete.
- This stage is aimed at collecting standard information relating to your company, prior to progression to Stage 2 (if required). Hellios will assist you with this process and will validate your information to help ensure your company is correctly registered.

Stage 2

- Stage 2 requires completion of more detailed qualification and compliance information online.
- Some smaller companies will be eligible to register free of charge.
 Other companies will be required to pay a small fixed annual fee,
 based on the size of the company. Saab Australia along with other
 larger Defence primes using the system are funding the majority of
 the administrative costs connected to the operation of JOSCAR
 through a far larger annual fee than what is applicable for suppliers
 joining the system.
- Once Stage 2 Qualification has been achieved, Saab may wish to undertake additional Business Unit / Programme specific assurance activities. This is aligned with Saab's Approval requirements and will be undertaken as a separate activity not related directly to JOSCAR.
- Typically it takes up to six weeks to complete the JOSCAR Compliance Approval Process and attain Stage 2 Qualification status.

If your company has initiated the JOSCAR process with Hellios through an invite provided by another Defence prime, you won't need to take any additional action other than to ensuring that you have completed both stages (if needed) of the process, and checked that the information entered is correct.