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## NEWS FROM SAAB

7 March 2018  
CUE 18-022

### **Saab Digital Air Traffic Solutions and Entry Point North Agree on Strategic Partnership**

Saab Digital Air Traffic Solutions (SDATS) and Entry Point North, one of the largest global air traffic solution academies, today signed a letter of intent for the formation of a strategic partnership.

The cooperation will comprise a joint effort for the development and promotion of remote tower training courses and other services globally. Entry Point North will contribute with its experience in high quality training within air navigation services, consultancy services, candidate selection, and the marketing and selling of training. SDATS will contribute to the partnership with its operational and technical experience in developing operational remote tower solutions, in-depth technical knowledge and know-how of applicable technical systems for remote tower operations worldwide.

“We see this cooperation as an important step in our efforts to realise operational Digital Tower solutions by engaging in the training area. Together with Entry Point North, we will jointly be able to address a broader spectrum of operational challenges for the benefits of our customers in the transition towards a more digital environment,” says Johan Klintberg, CEO of Saab Digital Air Traffic Solutions.

“The agreement on the strategic partnership underlines the importance of high quality training when operating from digital towers, and we are pleased to be a preferred partner for Saab Digital Air Traffic Solutions. Besides many other topics, we can foresee Human Factors as an essential part of this training,” says Anne Kathrine Jensen, CEO at Entry Point North.





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