

Date
31 January 2018Reference
CU 18:010 E

Saab Supplies Marine Pilot System to DanPilot

Defence and security company Saab has been awarded a contract to implement a new Marine Pilot Dispatch System for DanPilot, the Danish State maritime pilotage provider, based on Saab's PILOTCONTROL solution.

DanPilot aims to maximise the productivity and cost-effectiveness of pilotage operations, while maintaining a high level of safety. The system will incorporate optimisation and management of pilot boat services, ground transportation and pilot services, and provide a comprehensive rostering, planning and dispatch solution.

"We are very satisfied that we as DanPilot have chosen Saab as the supplier of their new pilotage management system, which is the key for efficient operations. By choosing PILOTCONTROL DanPilot will be well equipped and have flexibility to meet the new local market challenges in 2020 and the years ahead", says Steen Larsen, Head of Planning and Digitalization for DanPilot.

DanPilot dispatches approximately 160 pilots to about 20,000 operations per year, servicing local port entries to Danish ports as well as transits between the Baltic Sea and North Sea.

"This order represents a breakthrough in the European market. The optimization and automation goals of DanPilot closely match the product roadmap for Saab's solutions for pilotages. We look forward to delivering a best-in-class solution to meet DanPilot's needs", says Jessica Öberg, Senior Vice President and head of Saab's business area Industrial Products and Services.

PILOTCONTROL is scheduled to go live in Denmark in the fourth quarter of 2018.

For further information, please contact:

Saab Press Centre,
+46 (0)734 180 018
presscentre@saabgroup.com

www.saabgroup.com
www.saabgroup.com/YouTube
Follow us on twitter: @saab

Saab AB (publ)

Postal address
SE-581 88 Linköping
Sweden

Telephone
+46 (0)13 18 00 00

Telefax
+46 (0)13 18 72 00

Registered office
Linköping
Registered No
556036-0793

VAT No
SE556036079301
Internet address
www.saabgroup.com

**SAAB**

PRESS RELEASE

Page
2 (2)

Saab serves the global market with world-leading products, services and solutions within military defence and civil security. Saab has operations and employees on all continents around the world. Through innovative, collaborative and pragmatic thinking, Saab develops, adopts and improves new technology to meet customers' changing needs.

IN 5000356-423 Issue 1 06.11 Word

Saab AB (publ)

Postal address
SE-581 88 Linköping
Sweden

Telephone
+46 (0)13 18 00 00

Telefax
+46 (0)13 18 72 00

Registered office
Linköping

Registered No
556036-0793

VAT No
SE556036079301

Internet address
www.saabgroup.com