



**SAAB**

## NEWS FROM SAAB

November 20, 2014  
CUE 14-104

### **Saab Signs Teaming Agreement with Indonesian PT Pindad For GBAD Systems**

Defence and security company Saab has signed a teaming agreement with Defence Company PT Pindad for marketing Ground Based Air Defence (GBAD) systems as well as extending the operational life of the Indonesian Armed Forces' (TNI's) RBS70 Air Defence Missile system.

The teaming agreement is a long term agreement with the goal to win air defence business in Indonesia. The collaboration will be extended step by step.

The teaming agreement will involve transfer of technology from Saab to upgrade the RBS70 systems acquired by Indonesia in the 1980s. The initial focus will be on increasing the operational life of the RBS70 Mk2 missiles. This would also lead to building capacity and capability locally in Indonesia and in PT Pindad.

“The teaming agreement provides both organizations the best opportunity to get the collaboration working at the practical level. Together, we will take on the challenge of winning the next major GBAD missile system procurement. PT Pindad is a perfect partner for Saab. They are one of Indonesia's major defence companies and is a professional supplier to Indonesia's defence. The partnership will allow for extensive technology transfer and industrial co-operation,” says Peter Carlqvist, VP and Head of Saab Indonesia.

The Ground Based Air Defence system by Saab, with operational life of 30 years, have advanced embedded systems design, low failure rates and embedded maintenance support functions. This ensures that the customer obtains the utmost value for money in terms of price versus





**SAAB**

## NEWS FROM SAAB

performance, tactical flexibility, operational costs, availability and life cycle cost.

Through its teaming agreement with PT Pindad, Saab will supply a full GBAD missile system utilizing the latest technology. The agreement will also meet local content, and transfer of technology requirements for the Indonesian Armed Forces.

The RBS70 NG capabilities combine an accurate and unjammable guidance with all-target missiles. It has capability to combat not only small targets such as UAV and cruise missiles, but also lightly armoured ground targets such as APCs. The RBS70 NG features automatic target tracking, integrated thermal imager, visual target assignment, simplified aiming functions, simultaneous detection of several targets and all-target capability with BOLIDE missiles.

Man-portable or integrated on wheeled or tracked vehicles, RBS70 NG's capability of executing a multitude of missions makes it very usable for all types of situations, ranging from effective protection of vital assets to that of mechanized units. Along with that, high availability, reliability and long operational life create a low life cycle cost means that the RBS70 NG is well suited to meet the requirements of the Indonesian Armed Forces.

### **Saab Indonesia**

Saab brings to Indonesia world leading products, services and solutions ranging from military defence to civil security. Indonesia is identified as a strategically important market for Saab, therefore Saab is intensifying its efforts in the country. Saab opened a new office in Jakarta in 2013.

Saab's product portfolio includes many systems that would ensure high tech and proven solutions with good value for money for the planned further development of the Indonesian Armed Forces.





# SAAB

## NEWS FROM SAAB

**For further information, please contact:**

Saab Press Centre,

+46 734 180 018

[presscentre@saabgroup.com](mailto:presscentre@saabgroup.com)

Susanne Dalskog, Head of Communication, Saab Asia Pacific

+66 2 653 2650

[www.saabgroup.com](http://www.saabgroup.com)

[www.saabgroup.com/Twitter](http://www.saabgroup.com/Twitter)

[www.saabgroup.com/YouTube](http://www.saabgroup.com/YouTube)

*Saab serves the global market with world-leading products, services and solutions ranging from military defence to civil security. Saab has operations and employees on all continents and constantly develops, adopts and improves new technology to meet customers' changing needs.*

