

# RESPONSIBLE SALES POLICY

The UN Charter establishes that every state has the inherent right to individual or collective self-defense in order to protect its sovereignty and citizens against acts of aggression. The use of military force is the ultimate expression of this.

Saab's mission is to develop military, dual-use and civil security systems for the purpose of keeping society and people safe. This mission comes with great responsibility in many dimensions, including our sales operations.

Saab is committed to respecting human rights and to mitigating the risk of adverse human rights impacts in connection with the sales of Saab's products and services, in line with the UN Guiding Principles on Business and Human Rights.

This will be achieved through:

- viewing adverse human rights impacts by our partners and customers as a business risk.
- adopting a model for evaluating risks in relation to the sales of Saab's products and services.
- providing guidance for due diligence of high risk sales.
- establishing requirements regarding decision-making and documentation.
- providing training regarding Saab's responsible sales policy to relevant personnel.
- annually evaluating the work and reporting key metrics.



Micael Johansson  
President and CEO, Saab AB

*Saab serves the global market with world-leading products, services and solutions within military defence and civil security. Saab has operations and employees on all continents around the world. Through innovative, collaborative and pragmatic thinking, Saab develops, adopts and improves new technology to meet customers' changing needs.*

